



Team Lead Inside Sales (m/f/x)

Location: Haren

Working Hours: Full-time employee

1,400 employees in 24 locations around the world with a fleet of 60,000+ circulating containers. Since ELA's establishment in 1972, our business has continuously been expanding, we are specialists in mobile room solutions. Our family-run company based in Haren (Ems), Germany, is growing at a fast pace and we are actively looking for qualified and dedicated team players to join us locally, internationally and beyond.

Become part of our sales-driven company and actively shape the future of our success as **Team Leader Inside Sales (m/f/x)**! In this key role, you will lead and develop a highly motivated sales team with a focus on our international customers, drive its growth, and set new standards in inside sales through your excellent English skills and strong sales expertise

With your very personal profile of qualifications, talents and desires, you are exactly the person we are looking for. We are not like any other company. With us, you can expect exciting tasks, a wide range of development opportunities and a relaxed, fun culture. Are you interested? Then we should get to know each other better.

Your Future Role

- + Management, establishment and further development of the Inside Sales team
- + Analyzing the team's sales performance based on KPIs and deriving measures for continuous improvement
- + Creating and preparing offers for international customers
- + Identifying and acquiring new international customers
- + Conducting contract negotiations - digitally and in person, with a focus on the English language
- + Ensuring the smooth processing of contracts and orders

[Apply Online](#)

[Video Application](#)

What Your Bring to the Team

- + Successfully completed studies in business administration or commercial training as an industrial clerk, office management clerk (m/f/x) or similar qualification
- + Professional experience in internal or external sales, customer service or as a sales

- + manager (m/f/x) desirable
- + Experience in leading and motivating teams, ideally in a sales environment desirable
- + Strong communication skills and independent working style
- + Business fluent in written and spoken German and English
- + Knowledge of MS Dynamics, Salesforce and / or SAP desirable

What you can expect from us

- + Once ELA, always ELA. When you join our company, we want you to be a key member of the team, which is why we'll offer you a **permanent contract**
- + We offer you **flexible working hours** and the opportunity to work flextime
- + You have the option to **work up to 60% of your week from home**
- + We organize an **extensive onboarding program** for you at our headquarters in Haren (Ems), so that you can get to know the entire company, our products, and our employees
- + We offer you **fresh fruit and beverages** every day
- + Our **company fitness program**: for just €25 a month, you can have access to thousands of gyms, swimming pools, and more throughout Germany, including unrestricted digital access
- + The **ELA Corporate Benefits** portal offers attractive discounts on more than 1,500 brands from all relevant areas of life
- + We'd like for you to continue developing, which is why **we support your personal development** with a tailored range of options
- + We want you to be optimistic about the future, which is why we support you with our **company retirement plans** and capital-forming benefits for your financial security
- + With us, you can expect **flat hierarchies** and short decision-making processes
- + There's no need to part ways with your four-legged friend at ELA, as you can simply **bring your dog with you into the office** if the situation allows
- + ELA offers you a **diverse range of activities** at a global company, informal interaction with one another, and a whole host of opportunities to incorporate your own ideas

How you can apply

Please send your documents via our career website (<https://career.ela-container.com/>) or via email (career@ela-container.com) including your CV, your essential certificates and qualifications, as well as a few lines about yourself and why we fit. We would then like to meet and have a personal conversation with you. We look forward to hear from you!

Any questions?

Contact us via email or WhatsApp/text message on +49 1511 9539616.