

# Team Lead Project Support - Focus on Major Projects (m/f/x)

Location: Haren Working Hours: Full-time employee

1,400 employees in 24 locations around the world with a fleet of 60,000+ circulating containers. Since ELA's establishment in 1972, our business has continuously been expanding, we are specialists in mobile room solutions. Our family-run company based in Haren (Ems), Germany, is growing at a fast pace and we are actively looking for qualified and dedicated team players to join us locally, internationally and beyond.

We are continuing to grow and are looking for you to join our dedicated sales team as **Team Leader Project Support - focus on major projects (m/f/x)**.

In your role, you will be responsible for managing, coordinating and developing our Project Support team. You will ensure that our customers not only receive convincing offers, but also experience smooth contract and order processing. Together with the project managers (m/f/x), you actively support them on the construction site and keep their backs free during the project.

You are a person with your own personal profile of qualifications, talents and wishes. And we are not a company like any other. We offer exciting tasks, opportunities for further development and a relaxed, friendly culture. Interested? Then we should get to know each other better.

## Your Future Role

- + Responsibility for setting up, managing and continuously developing the Project
- + Support team
- + Processing customer inquiries
- + Creating and preparing offers
- + Ensuring smooth contract and order processing
- + Supporting our Project Managers (m/f/x) on the construction site during the project
- + Working closely with related departments

### What Your Bring to the Team

Apply Online

Video Application

+ Successfully completed studies in the field of economics, business administration, industrial engineering or comparable qualification

- + Several years of professional experience in the sales environment, e.g. as project support, sales representative in internal sales (m/f/x) or in a comparable position
- + Strong communication skills as well as an independent and solution-oriented way of working
- + Knowledge of Salesforce, Microsoft Dynamics Navision and SAP desirable
- + Business fluent in written and spoken German and English
- + Willingness to travel internationally (approx. 40%)

#### What you can expect from us

- + Once ELA, always ELA. When you join our company, we want you to be a key member of the team, which is why we'll offer you a **permanent contract**
- + We offer you flexible working hours and the opportunity to work flextime
- + You have the option to work up to 60% of your week from home
- + We organize an **extensive onboarding program** for you at our headquarters in Haren (Ems), so that you can get to know the entire company, our products, and our employees
- + We offer you fresh fruit and beverages every day
- + Our **company fitness program**: for just €25 a month, you can have access to thousands of gyms, swimming pools, and more throughout Germany, including unrestricted digital access
- + The **ELA Corporate Benefits** portal offers attractive discounts on more than 1,500 brands from all relevant areas of life
- + We'd like for you to continue developing, which is why we support your personal development with a tailored range of options
- + We want you to be optimistic about the future, which is why we support you with our **company retirement plans** and capital-forming benefits for your financial security
- + With us, you can expect **flat hierarchies** and short decision-making processes
- + There's no need to part ways with your four-legged friend at ELA, as you can simply **bring your dog with you into the office** if the situation allows
- + ELA offers you a **diverse range of activities** at a global company, informal interaction with one another, and a whole host of opportunities to incorporate your own ideas

### How You can apply

Please send your documents via our career website https://career.ela-container.com or via email career@ela-container.com including your CV, your essential certificates and qualifications, as well as a few lines about yourself and why we fit. We would then like to meet and have a personal conversation with you. We look forward to hear from you!

#### Any questions?

Contact us via email or WhatsApp/text message on +49 1511 9539616.