



## Internal Sales Representative (m/f/x)

Location: Malmö

Working Hours: Full-time employee

**Are you ready to be part of a successful team with Scandinavia as your playground? At ELA Container, we're not just a company; we're a family-run business with a rich history since 1972, specializing in mobile room solutions. With 1,400 employees across 24 global locations and a fleet of over 60,000 containers, we're growing rapidly and need passionate, dedicated team players like you to join us.**

As an Inside Sales Representative, you'll be the crucial link between our sales team and internal functions, ensuring the best outcomes for our inquiries. Your role will support everything from quotations, orders, and customer care to follow-up inquiries with both our sales office and clients. You'll thrive in our fast-paced environment, managing data entry and maintaining structure while playing a vital role in expanding our market success in Sweden, Denmark, Finland and Norway, with exciting projects all over the Nordics.

If you're passionate about administrative work and shine in a dynamic, developing market, we want to get to know you better. We offer exciting tasks, opportunities for growth, and an informal. Ready for the challenge? Apply now!

### Your Future Role

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- + Provide support to our sales representatives in the Nordics
- + Handle quotations, orders, and customer care, ensuring seamless communication between the sales office and clients
- + Coordinate and manage administrative, operational, and commercial matters
- + Act as a key contact for new and existing customers, providing exceptional service and support
- + Prepare rental orders and manage order processing
- + Internally coordinate sales orders within the company

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[Video Application](#)

## What You Bring to the Team

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- + Successfully completed commercial training as an industrial administrative, office management assistant, wholesale and foreign trade administrator, or a comparable qualification
- + Professional experience in internal sales, customer service, or as a sales administrator is desirable
- + Very good written and spoken English skills; German language skills are a plus
- + Knowledge of MS Dynamics NAV and Salesforce is desirable
- + Strong data entry skills, attention to detail, and ability to thrive in a fast-paced environment
- + Excellent organizational skills and a proactive approach to managing tasks

## What you can expect from us

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- + Expand your network at our regular **employee events**
- + With us, you can expect **flat hierarchies** and short decision-making processes
- + We offer you **flexible working** hours and the opportunity to work flextime
- + ELA offers you a diverse **range of activities** at a global company, informal interaction with one another, and a whole host of opportunities to incorporate your own ideas
- + You have the option to work up to **60% of your week from home**
- + We'd like for you to continue developing, which is why we support your personal **development** with a tailored range of options
- + Once ELA, always ELA. When you join our company, we want you to be a key member of the team, which is why we'll offer you a **permanent contract**
- + We'll provide you with a company phone, company laptop, and other **technical equipment** that you'll need to work remotely and can use for private purposes
- + We organize an **extensive onboarding program** for you at our headquarters in Haren (Ems), so that you can get to know the entire company, our products, and our employees

## How you can apply

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The best way to send us your documents is via our job board at [career.ela-container.com](https://career.ela-container.com) or by e-mail to [career@ela-container.com](mailto:career@ela-container.com): Your German or English CV, the most important references and qualifications. Add a few lines about what makes you special, why we are a good match and how you became aware of us. We are also interested in your notice period and your salary expectations. A personal interview is the best way for us to get to know each other. We are looking forward to meeting you!

### Any questions?

Contact us - by e-mail or by WhatsApp/SMS at +49 1511 9539616.