



Team Lead Sales Process and Systems (m/f/x)

Location: Haren

Working Hours: Full-time employee

1,400 employees in 24 locations around the world with a fleet of 60,000+ circulating containers. Since ELA's establishment in 1972, our business has continuously been expanding, we are specialists in mobile room solutions. Our family-run company based in Haren (Ems), Germany, is growing at a fast pace and we are actively looking for qualified and dedicated team players to join us locally, internationally and beyond.

Are you ready to rethink the interface between sales and IT and take on operational and strategic responsibility?

As **Team Lead Sales Process & Systems (m/f/x)**, you will actively shape the future of our sales-related processes and the underlying IT system landscape. You will combine operational excellence with technical understanding and lead an interdisciplinary team that acts as a central interface between sales, IT and other specialist departments.

You are a person with your own personal profile of qualifications, talents and desires. And we are not like any other company. We offer exciting tasks, opportunities for further development and a relaxed, informal culture. Interested? Then we should get to know each other better.

Your Future Role

- + Management and further development of the Sales Process and Systems team as a central interface between sales, IT and other departments
- + Analysis of sales-related processes to identify potential for optimization and automation
- + Conception, implementation and support of process changes including structured rollout management
- + Support and continuous further development of ERP systems (e.g. Navision & SAP) and ensuring optimal system support for efficient sales and support processes
- + Technical and conceptual support for system adaptations as well as planning and implementation of training courses and user support
- + Advising cross-divisional teams on best practices and actively contributing to company-wide knowledge transfer

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[Video Application](#)

What Your Bring to the Team

- + Successfully completed studies in the field of business administration, business informatics, computer science or a comparable qualification
- + Initial professional experience in sales, IT, sales management, e.g. as a process manager (m/f/x), sales analyst (m/f/x) or in a comparable position
- + Ideally initial management experience in an IT or sales environment
- + Sound experience in dealing with ERP systems such as SAP or Microsoft Dynamics NAV, especially in the context of adapting and optimizing sales processes
- + Very good knowledge of Navision, SAP and Salesforce or comparable systems
- + Technical understanding of ERP integration in operational processes and the ability to identify and implement improvements in the system
- + Business fluent in written and spoken German and English

What you can expect from us

- + Once ELA, always ELA. When you join our company, we want you to be a key member of the team, which is why we'll offer you a **permanent contract**
- + We offer you **flexible working hours** and the opportunity to work flextime
- + You have the option to **work up to 60% of your week from home**
- + We organize an **extensive onboarding program** for you at our headquarters in Haren (Ems), so that you can get to know the entire company, our products, and our employees
- + We offer you **fresh fruit and beverages** every day
- + Our **company fitness program**: for just €25 a month, you can have access to thousands of gyms, swimming pools, and more throughout Germany, including unrestricted digital access
- + The **ELA Corporate Benefits** portal offers attractive discounts on more than 1,500 brands from all relevant areas of life
- + We'd like for you to continue developing, which is why **we support your personal development** with a tailored range of options
- + We want you to be optimistic about the future, which is why we support you with our **company retirement plans** and capital-forming benefits for your financial security
- + With us, you can expect **flat hierarchies** and short decision-making processes
- + There's no need to part ways with your four-legged friend at ELA, as you can simply **bring your dog with you into the office** if the situation allows
- + ELA offers you a **diverse range of activities** at a global company, informal interaction with one another, and a whole host of opportunities to incorporate your own ideas

How You can apply

Please send your documents via our career website <https://career.ela-container.com> or via email career@ela-container.com including your CV, your essential certificates and qualifications, as well as a few lines about yourself and why we fit. We would then like to meet and have a personal conversation with you. We look forward to hear from you!

Any questions?

Contact us via email or WhatsApp/text message on +49 1511 9539616.