



Area Sales Manager - Greater Cologne Area (m/f/x)

Location: Cologne

Working Hours: Full-time employee

1,600 employees in 18 locations around the world with a fleet of 60,000+ circulating containers. Since ELA's establishment in 1972, our business has continuously been expanding, we are specialists in mobile room solutions. Our family-run company based in Haren (Ems), Germany, is growing at a fast pace and we are actively looking for qualified and dedicated team players to join us locally, internationally and beyond.

Are you eager to rethink sales and sell real solutions instead of just products? Then bring your energy to us as an Area Sales Manager for the Greater Cologne Area (m/f/x) (ZIP codes 50, 52 & 53) and inspire customers with mobile space solutions that are truly needed. From consultation to closing the deal—you're in full control.

Sound like your kind of thing? Then we should get to know each other! At ELA Container, exciting challenges, plenty of room for your development, and a welcoming culture where you'll feel right at home await you.

Your Future Role

- + Sales of mobile room solutions in container design
- + Independent support and advice for existing customer relationships, including technical advice
- + Acquiring new customers from various sectors and expanding our market position
- + Conducting price and condition negotiations
- + Active and continuous market observation and preparation of market and competition analyses

[Apply Online](#)

[Video Application](#)

What You Bring to the Team

- + A degree in economics, business administration, industrial engineering, training as a construction technician (m/f/x), or a comparable qualification
- + Initial professional experience in sales as an Account Manager, Business Development Manager (m/f/x), or similar; experience in modular construction or the construction industry is desirable

- + Technical understanding, ideally with a background in the construction or modular construction industry
- + Willingness to travel 3–4 days per week within the assigned region
- + Experience with Microsoft NAV, Salesforce, or SAP is desirable
- + Excellent written and spoken German and English skills

What you can expect from us

- + We want to offer you long-term career prospects—which is why we'll provide you with a **permanent employment contract**
- + We'll organize a **comprehensive onboarding program** for you at our headquarters in Haren (Ems) so you can get to know the entire company, our products, and our colleagues
- + You'll have **flexible working hours**, and when you're not on-site with a client, you'll work from home
- + We'll provide you with a **company cell phone** (iPhone) that you're also allowed to use for personal purposes
- + We'll provide you with a company cell phone, a company laptop, and other **technical equipment** you need for mobile work, which you can also use for personal purposes
- + We'll provide you with a **company car** that you're also allowed to use for personal purposes
- + We offer you an attractive **bike leasing program**
- + Your **travel time to clients counts as work time**
- + We take care of your **company pension plan** and offer you capital-forming benefits
- + We offer you **company health insurance**
- + Our **corporate fitness program**: Thousands of gyms, swimming pools, and more are available to you throughout Germany—and in some cases digitally—for just €30 a month with unlimited access
- + Through the ELA **Corporate Benefits** portal, you'll receive attractive discounts from over 1,500 brands across all relevant areas of life

How You can apply

Please send your documents via our career website <https://career.ela-container.com> or via email career@ela-container.com including your CV, your essential certificates and qualifications, as well as a few lines about yourself and why we fit. We would then like to meet and have a personal conversation with you. We look forward to hear from you!

Any questions?

Contact us via email or WhatsApp/text message on +49 1511 9539616.