



Sales Process & Systems Analyst (m/f/x) - ERP, CRM & SAP

Location: Haren

Working Hours: Full-time employee

1,600 employees in 18 locations around the world with a fleet of 60,000+ circulating containers. Since ELA's establishment in 1972, our business has continuously been expanding, we are specialists in mobile room solutions. Our family-run company based in Haren (Ems), Germany, is growing at a fast pace and we are actively looking for qualified and dedicated team players to join us locally, internationally and beyond.

To strengthen our team, we're looking for a **Sales Process & Systems Analyst (m/f/x)** who will analyze our sales processes, further develop systems such as ERP, CRM, and SAP, and drive exciting integration projects forward.

Do you love analyzing processes and developing smart solutions from complex workflows? With us, you'll optimize sales processes, further develop our ERP and CRM systems, and support exciting integration projects. Put your analytical skills to work and actively help shape our system landscape!

Sounds interesting? Then ELA Container is the perfect place for you! Here, you'll find exciting challenges, real opportunities for growth, and a strong team with a laid-back, friendly atmosphere.

Your Future Role

- + Analysis and optimization of processes and sales workflows to identify weaknesses and develop appropriate solutions
- + Maintenance and customization of our systems, including further development of our ERP systems, Navision and SAP
- + Maintenance, use, and optimization of Salesforce, as well as ensuring the integration of CRM and SAP
- + Training users on ERP and CRM systems and advising business departments on system and process optimization
- + Leading and coordinating projects related to system integration and process improvement
- + Working closely with our IT department and external partners

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What Your Bring to the Team

- + Completed bachelor's degree in business administration, business informatics, or equivalent qualifications obtained through a comparable completed business apprenticeship (e.g., Industrial Business Clerk (m/f/x))
- + First professional experience as a Sales Analyst, Sales Development Manager, Business Analyst (m/f/x), or in similar fields
- + In-depth knowledge of ERP systems, ideally Navision and/or SAP
- + Experience in process analysis and optimization, ideally using analytics tools such as Power BI, Tableau, or Qlik
- + Proficiency with MS Office (especially PowerPoint and Excel)
- + Excellent written and spoken German and English skills

What you can expect from us

- + Once ELA, always ELA. When you join our company, we want you to be a key member of the team, which is why we'll offer you a **permanent contract**
- + We offer you **flexible working hours** and the opportunity to work flextime
- + You have the option to **work up to 60% of your week from home**
- + We offer you company **health insurance**
- + Our **company fitness program**: for just €25 a month, you can have access to thousands of gyms, swimming pools, and more throughout Germany, including unrestricted digital access
- + To make sure it really tastes good, we'll give you **a subsidy for your lunch** at our company cafeteria
- + The **ELA Corporate Benefits** portal offers attractive discounts on more than 1,500 brands from all relevant areas of life
- + We'd like for you to continue developing, which is why **we support your personal development** with a tailored range of options
- + We want you to be optimistic about the future, which is why we support you with our **company retirement plans** and capital-forming benefits for your financial security
- + We offer you an attractive **e-bike leasing plan**
- + There's no need to part ways with your four-legged friend at ELA, as you can simply **bring your dog with you into the office** if the situation allows
- + ELA offers you a **diverse range of activities** at a global company, informal interaction with one another, and a whole host of opportunities to incorporate your own ideas

How You can apply

Please send your documents via our career website <https://career.ela-container.com> or via email career@ela-container.com including your CV, your essential certificates and qualifications, as well as a few lines about yourself and why we fit. We would then like to meet and have a personal conversation with you. We look forward to hear from you!

Any questions?

Contact us via email or WhatsApp/text message on +49 1511 9539616.