



Project Manager in Sales - focus on major projects (m/f/x)

Location: London

Working Hours: Full-time employee

1,600 employees in 18 locations around the world with a fleet of 60,000+ circulating containers. Since ELA's establishment in 1972, our business has continuously been expanding, we are specialists in mobile room solutions. Our family-run company based in Haren (Ems), Germany, is growing at a fast pace and we are actively looking for qualified and dedicated team players to join us locally, internationally and beyond.

Do you want to do more than just support projects—do you want to manage them internationally and lead them to success, with a special focus on the United Kingdom? As a Sales Project Manager (m/f/x) at our company, you'll plan and budget for challenging large-scale projects and bring all stakeholders together. With your organizational skills and negotiating prowess, you'll make a real difference.

Ready for the next step? Then join the team: At ELA Container, exciting challenges, plenty of room for your development, and a welcoming culture where you'll feel right at home await you.

Your Future Role

- + Reviewing and estimating complex project inquiries and client requests
- + Responsibility for the internal and external planning, estimating, and execution of large-scale international projects, with a focus on the United Kingdom
- + Regular coordination and negotiations with clients, the construction team, subcontractors, and internal departments
- + Developing and presenting customized proposals for complex large-scale projects (e.g., data centers)
- + Ensuring a smooth invoicing process

[Apply Online](#)[Video Application](#)

What You Bring to the Team

- + Completed technical apprenticeship or degree in civil engineering, economics, business administration, industrial engineering, construction engineering, or a comparable qualification

- + Several years of professional experience in managing independent projects, ideally in modular construction or the construction industry
- + Strong customer focus and an independent, solution-oriented approach to work
- + Experience with systems such as NAV, Salesforce, or SAP is desirable
- + Willingness to travel internationally (approx. 60% of the year)
- + Excellent written and spoken German and English skills

What you can expect from us

- + Once ELA, always ELA. When you join our company, we want you to be a key member of the team, which is why we'll offer you a **permanent contract**
- + We'll provide you with a **company car**, which you can also use for private purposes
- + We offer you **flexible working hours** and the opportunity to work from home – if you're not at the client's location
- + We'll provide you with a company phone, company laptop, and other **technical equipment** that you'll need to work remotely and can use for private purposes
- + We organize an extensive **onboarding program** for you at our headquarters in Haren (Ems), so that you can get to know the entire company, our products, and our employees
- + We'd like for you to continue developing, which is why we support your personal **development** with a tailored range of options
- + Our **company fitness program**: for just €30 a month, you can have access to thousands of gyms, swimming pools, and more throughout Germany, including unrestricted digital access
- + The ELA **Corporate Benefits** portal offers attractive discounts on more than 1,500 brands from all relevant areas of life
- + We want you to be optimistic about the future, which is why we support you with our **company retirement plans** and capital-forming benefits for your financial security
- + ELA offers you a **diverse range of activities** at a global company, informal interaction with one another, and a whole host of opportunities to incorporate your own ideas
- + Expand your network at our regular **employee events**
- + With us, you can expect **flat hierarchies** and short decision-making processes

How You can apply

Please send your documents via our career website <https://career.ela-container.com> or via email career@ela-container.com including your CV, your essential certificates and qualifications, as well as a few lines about yourself and why we fit. We would then like to meet and have a personal conversation with you. We look forward to hear from you!

Any questions?

Contact us via email or WhatsApp/text message on +49 1511 9539616.