



Area Sales Manager for the Friesland / Flevoland region (m/f/x)

Location: Leeuwarden

Working Hours: Full-time employee

1,600 employees in 18 locations around the world with a fleet of 60,000+ circulating containers. Since ELA's establishment in 1972, our business has continuously been expanding, we are specialists in mobile room solutions. Our family-run company based in Haren (Ems), Germany, is growing at a fast pace and we are actively looking for qualified and dedicated team players to join us locally, internationally and beyond.

As an **Area Sales Manager (m/f/x)** for the Friesland / Flevoland region at ELA Container, you will be working directly in the field and playing a crucial role in driving sales growth and maintaining strong customer relationships within the space solutions industry. You will act as a direct link to our customers, offering bespoke solutions within the mobile accommodation market and ensuring a seamless service that meets our customers' diverse needs.

Interested? Then we'd love to get to know you. For further information, please contact our colleague, Sonja van der Weide, on [+31 50-318 22 47](tel:+31503182247).

Your Future Role

- + Responsible for maintaining and expanding customer relationships in the dynamic Friesland / Flevoland region
- + Proactively identifying and pursuing new business opportunities within the assigned territory
- + Developing and implementing effective joint sales strategies to meet and exceed targets
- + Build and maintain strong, long-term relationships with existing and potential customers by understanding their needs and offering bespoke solutions for their space requirements
- + Carry out administrative tasks accurately and in a timely manner to support sales activities
- + Work closely with internal sales teams, customer service and the transport department to ensure seamless service delivery and customer satisfaction

[Apply Online](#)[Video Application](#)

What You Bring to the Team

- + A successfully completed degree and 3–5 years' relevant sales experience, preferably in the mobile accommodation sector, would be an advantage
- + Excellent communication skills in Dutch and English; a basic knowledge of German is an advantage
- + A strong customer focus to effectively understand customer needs and convert them into orders
- + Familiarity with ERP systems, particularly Salesforce, is considered a valuable asset
- + Self-motivation and the ability to work independently, as well as being a team player
- + Negotiation skills

What you can expect from us

- + With us, you organise your own day – you are responsible for your own results
- + We offer you individual development opportunities and interesting skills training
- + We ensure a good pension scheme
- + At ELA, you can count on a varied role within a global company, a relaxed working atmosphere and various opportunities to contribute your own ideas
- + We'll provide you with a work mobile, a company laptop and any other technical equipment you need to work remotely
- + We'll provide you with a company car, which you're also allowed to use privately
- + Network at our regular staff events
- + With us, you can count on flat hierarchies and short decision-making processes

How You can apply

Please send your documents via our career website <https://career.ela-container.com> or via email career@ela-container.com including your CV, your essential certificates and qualifications, as well as a few lines about yourself and why we fit. We would then like to meet and have a personal conversation with you. We look forward to hear from you!

Any questions?

Please get in touch – by email or by phone on [+31 50-318 22 47](tel:+31503182247).